



Norman A. Katz

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To protect any client competitively sensitive information, software and hardware product names have been removed from the project descriptions wherever possible. ERP system experience includes SAGE MAS 100, NetSuite, Microsoft Navision, IFS, SAP R/3, QuickBooks Enterprise, and custom systems. EDI software includes MAPADOC, EDI-HQ, Kissinger Associates, and Trusted Link.

Katzscan Project Profiles

INDUSTRY	COMPANY NAME AND LOCATION	JOB ROLE & PROJECT DESCRIPTION	TIMEFRAME
CPG	TwinStar International (Delray Beach, FL)	<p>Business & Data Consultant: (2017 – 2018) Analyzed and documented current operational and systems state of company in preparation and in support of implementation of new ERP, EDI, PLM, Demand Planning, and Product Content Management systems. Work included:</p> <ul style="list-style-type: none"> • Review, documentation, and indexing of spreadsheets, documents, forms, and workflows used in China office. • Development of data flows between systems. • Interviewing users to understand roles and responsibilities and documented into operational workflow processes. • Deep-dive data analysis. • Data migration for new ERP, Demand Planning, and Product Content Management systems from current ERP and custom-design systems. • Implemented improvements to current state through via the use of custom Microsoft Access software systems designed to reduce manual data manipulation. • Recommended and implemented operational improvements to current state by reducing extraneous manual efforts. • Provided knowledge and expertise to future state ERP and EDI systems designs, operational workings, and transitional data migration. • EDI Customer & Vendor (3PL) support and onboarding, including data mapping to ERP via system and current EDI data communicator and mapping software. • ERP support of current-state system and all related business operations. 	2017 – 2018



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Warranty & Repair	ServeCo (Woodstock, GA)	Business & Software Consultant: Performed data export and conversion from ERP of acquired company into ServeCo ERP. Project included data and operational setup of new version of company ERP. Also acted as company liaison to customers for the integration of customer point-of-sale data into ServeCo Warranty System.	2017 – 2018
CPG	TwinStar International (Delray Beach, FL)	EDI Consultant: Data mapping for inbound and outbound EDI. 850, 810, 846, and 856 for customer trading partners; 940 and 945 for 3PL trading partners. Achieved trading partner onboard growth from 25% to 65% during project timeframe.	2016
Staffing	Consultis (Boca Raton, FL)	Business Analyst: Reviewed operational procedures for using staffing software and authored standards manual. Developed foundations for dashboard reporting.	2016
Retail	National Tool Supply (Hollywood, FL)	Software Consultant: Developed Microsoft Access databases integrated to Point-Of-Sales software used for analysis of sales data.	2016
Publishing	Barcharts (Boca Raton, FL)	ERP Specialist: Migration of legacy ERP customer, contact, item, and sales history data for conversion to new ERP system.	2014 – 2015
Logistics	SEKO (Chino, CA)	Business Analysis & Software Analyst: Advised on how supply chain vendor compliance would be integrated technically and operationally to software systems used to manage 3PL operations and support clients' customer requirements. Provided training and support for barcode labeling software.	2015



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Pharmaceutical	Clinical Diagnostic Solutions (Plantation, FL)	Business Analyst & Software Developer: (a) Development of Microsoft Access-based material and labor cost rollup solution linked to ERP. (b) Development of Microsoft Access-based corrective actions / preventative actions case management tracking system. Included creating and executing software test scripts and writing software documentation. (c) Development of Microsoft Access-based employee training tracking system. Included creating and executing software test scripts and writing software documentation. (d) Development of Excel-based sales quotation spreadsheet. (e) Development of Excel-based instrument installation validation spreadsheet. (f) Development of Microsoft Access-based supplier audit database. Included creating and executing software test scripts. (g) Authored ERP user documentation. (h) Developed Microsoft Access-based financial reporting database linked to ERP system. (i) Selection and implementation of integrated EDI solution to ERP system. (j) Data conversion programming for ERP migration project.	2012 – 2017, 2018
Publishing	Taylor & Francis (Boca Raton, FL)	Business Analyst & Data Analyst & Systems Analyst. Provided support for migration of financial system by producing data migration before-and-after statistics, testing new financial software, developing user documentation, and leading user training sessions. Supported existing EDI-ERP software program code. Creation of EDI RFP for selection of EDI vendor for establishment of stand-alone EDI mapping and communication software and/or services with integration to legacy enterprise software and then transition to new ERP system.	2013 – 2016



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Footwear	Simple Factory Group (Dongguan, China)	Business Analyst and Systems Analyst. Assessment of shoe factory for implementation of barcoding. Reviewed and suggested better methodology of inventory management and inventory flow to factory to improve space utilization, reduce bottlenecks, reduce damage, and reduce over-purchase of materials. Reviewed ERP software with client and vendor: recommended new model purchased and recommended cessation of custom software project. Formed a cross-functional team to carry on work after my departure.	2014
Retail	Polaroid Fotobar (Boca Raton, FL)	Business Analyst and Systems Analyst: Selection and implementation of ERP system; design of integration of Polaroid Fotobar ERP to sister company ERP via EDI; designed EDI integration for ERP and e-commerce platform for dual drop-ship and fulfillment business models to satisfy new retailer trading partner relationship.	2013 – 2015
Retail	Proline Distributors (Boca Raton, FL)	Business Analyst: Reviewed operations procedures, interviewed users, existing documentation, and enterprise software and authored new standards operating manual.	2014
Software	Vendornet (Boynton Beach, FL)	Software Analyst: Conceptual and database design of vendor scorecard system based on supply chain metrics derived from company's flagship software application.	2012
Food	Purebrands (Boca Raton, FL)	Business and Systems Analyst: Implemented new ERP system; developed Bills of Operations / Material / Labor for all products and complete product setup information including UPC data, weight and volume of unit and carton; defined customer data entry procedures; established vendor data entry procedures; established sales order entry procedures; full administrative rights to ERP. Implementation of EDI to ERP.	2010 – 2012
Pharmaceutical	Breckenridge (Boca Raton, FL)	Business Analyst and Software Analyst: Reviewed existing EDI software, business processes, and ERP integration methodology: presented findings and recommendations.	2010



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CPG	Heys USA (Miami, FL)	Business Analyst: Reviewed existing technology and business process with regards to EDI and vendor compliance and provided findings and recommendations.	2009
Publishing	Center Point Large Print (Knox, ME)	Software Analyst: Provided technical guidance for integration of EDI to company's custom ERP system for trading partner relationship with public libraries.	2008 – 2013
Electronics	NRC-JARO (Boca Raton, FL)	Software Analyst: Diagnosed EDI file mapping errors in legacy ERP system; diagnosed EDI file mapping errors in EDI software. Communicated with trading partners for new relationships. Established and tested new EDI data file maps plus changes as required for trading partner relationships.	2003 – 2013
Retail	Voluntary Interindustry Commerce Solutions (Lawrenceville, NJ)	Supply Chain Consultant: Created first-ever supplier education courses. Attended and participated in meetings focused on improving relationships between retailers and vendors relating to education and better definition of supply chain performance metrics.	2008 – 2001
CPG	Successories (Boca Raton, FL)	Business Analyst and Systems Analyst: Administration of installed ERP system. Implemented unused functions, established operations improvements coupled with innovative uses of ERP features to reduce wasteful communications between departments and transition to an environment where information was "pushed" on a constant basis. Used reporter feature for dashboard graphics, ad-hoc reports, and data extracts.	2010 – 2013
CPG	Furniture Protection Connection (West Palm Beach, FL)	Business Analyst and Software Developer: Developed Microsoft Access databases to capture furniture retailer point-of-sales receipt data and then process warranty claims. Established EDI connectivity services. Led transition of Access databases to SaaS based software.	2010 – 2016
Pharmaceutical	Ivax / Teva (Miami, FL)	Software Development: Developed barcode label software responsible for the creation of 500K – 1M carton labels per year at the Doral (Miami, FL) facility. Software included multiple layers of authorization for 21 CFR Part 11 (compatible) compliance.	1996 – 2008 with project gaps



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Affinity	Destination Rewards (Boca Raton, FL)	Software Analyst: Advised on selection of EDI communications and translation solution and integration process.	2008
Marine	National Marine Manufacturers Association (Chicago, IL)	Supply Chain Consultant: Led meetings between manufacturers, distributors, and retailers in the establishment of industry barcode label standards. Assumed responsibility for marine industry B2B electronic commerce platform: advised on software modifications; created technical and user documentation.	2003 – 2007
CPG	Stainsafe (North Palm Beach, FL)	Business Analyst and Project Manager: Co-led team to select and implement an ERP system. Personally handled data migration of customers and items including implementation of interim inventory management solution. Advised on all aspects of vendor compliance operationally and technically. Provided EDI expertise and optimized operational workflow (customer service, distribution, shipping, accounting) to ensure chargeback mitigation. EDI integration to distribution and ERP systems.	2000 – 2006 with project gaps
CPG	BSA-Gamo (Fort Lauderdale, FL)	Business Analyst: Reviewed existing EDI-to-ERP integration and advised on alternative solutions.	2006
Software	ScriptLogic (Boca Raton, FL)	Business Analyst: Assessed this company's capabilities for EDI implementation to satisfy retail customer's requirements.	2005
CPG	Autopilot (Fort Lauderdale, FL)	Business Analyst and Software Developer: Implemented a work-in-process tracking system and associated operational controls and new reports for this manufacturer of pool filtration products.	2004 – 2006
Education	Broward College (Fort Lauderdale, FL)	Software Developer: Programmed handheld barcode scanners and created client database software for fixed asset management. Installed new inventory management software in central receiving warehouse.	2004 – 2005
CPG	Inch Of Gold (West Palm Beach, FL)	Software Consultant: Established product barcode labeling software system and provide ongoing support.	2004 – 2016 with gaps



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CPG	Ronstan (Clearwater, FL)	Business Analyst and Data Analyst: Reviewed data from ERP system to determine cause of late order fulfillment, reviewed business operations, reviewed major customer forecast data, conversed with customer buyer. Determined, as predicted, mid-season order spike, ordering too late from factory for season begin fulfillment, and customer forecasts inaccuracies. Saved Ronstan from having to purchase a new ERP system.	2004
Printing	Dataprint of Palm Beach (West Palm Beach, FL)	Software Consultant: Implemented a barcode software printing solution for serialized documents.	2003
Publishing	Fichera Publications (Margate, FL)	Software Consultant: Developed new advertising sales software for Y2K compliance; migrated data from legacy software. Developed Microsoft Access databases for contact management.	1999 – 2015
Pharmaceutical	Nabi / Biotest (Boca Raton, FL)	Software Developer and Systems Analyst: Developed barcode labeling software used in 80 plasma centers; capable of manual data entry or import from ERP. Implemented stand-alone barcode labeling applications. Consulted on Y2K project: developed technical specifications, user documentation, and re-designed non-compliant applications in Microsoft Access. Consulted on EDI integration to ERP project.	1998 – 2004 with project gaps
CPG	Travelpro (Boca Raton, FL)	Business Analyst and Software Developer: Business operations and software consulting, including EDI management of all transactions inbound and outbound, integration of EDI to ERP and distribution software applications, chargeback investigations. Developed software to audit and supplement inbound and outbound EDI transactions. Managed EDI communications and mapping software. Communicated with trading partners for new and updated relationships.	1998 – 2001
Hospitality	Boca Raton Resort (Boca Raton, FL)	Software Developer: Programmed handheld barcode scanners and accompanying client software for retail inventory management.	1996 – 1998



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Prior work experience, 1985 – 1995

Career roles include Programmer, Programmer Analyst, Business Systems Analyst, and Information Technology Manager.

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Medical Products	FLA Orthopedics (Miami Lakes, FL)	Information Technology Manager: I was responsible for the existing ERP system and the management of the migration to an HP-UX based replacement system. Responsible for EDI and vendor compliance to retail trading partners. Supported manufacturing facility operations and national sales personnel.	1994 – 1995
Apparel	Gepetto (Hialeah, FL)	Information Technology Manager: I had responsibility for the newly installed Unix-based ERP system, producing reports the software vendor stated were not possible. Responsible for EDI and vendor compliance. Supported manufacturing facility and all operations and other systems, e.g. shipping software.	1993 – 1994
Apparel	Gitano (Miami Lakes, FL)	Business Systems Analyst: I was responsible for the implementation of a manufacturing work-in-process system at the company’s manufacturing facilities in Mississippi and Kingston, Jamaica.	1992 – 1993
Industrial Textiles	Huyck-Formex (Wake Forest, NC)	Programmer Analyst: I was responsible for developing software and recommending operational changes for improvements at the company’s Tennessee polyester fiber facility and North Carolina weaving and vacuum foil manufacturing plant.	1991 – 1992
Apparel	Sara Lee / Hanes (Winston-Salem, NC)	Programmer Analyst: I developed software and analyzed business operations for improvements to inventory management at the company’s fleecewear facility in Martinsville (VA); implemented a work-in-process tracking application at various sewing plants in several southern states.	1989 – 1991



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Food	Tropicana Products (Bradenton, FL)	Programmer: I had various sales, marketing, and accounting software development assignments and was also assigned as the Master Data Management Analyst on the ERP migration project, shifting from the custom Unisys system to a packaged application running on an IBM-series mainframe.	1986 – 1989
CPG	Fotomat (St. Petersburg, FL)	Programmer: Supported the company's Point-Of-Sale software system.	1985 – 1986